krug

Product Bulletin

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| Date: May 25, 2016 |
| PB16_013 |
| Re: Callisto Enhancements & New Options |

To: Krug Representatives

We're seeing an amazing initial response to Callisto, with a number of huge project opportunities, and very favorable comparison to some of the leading products on the market in this category. Some of you have ordered additional samples, based on the high level of interest you are getting. It's exciting to be launching a hot product, and we are building inventory so we can handle strong order levels.

Attached is the latest version of the brochure (which is the version now being printed) and price guide. We have made a few revisions to it, and have included several new product enhancements and features that are now being added to the Callisto product offering:



**Mesh Seat Enhancement** - we have had a very positive reaction to the comfort of the mesh seat. In a small number of cases, the mesh was noted to drop slightly more than it should when certain body types are sitting in it. So we have tightened the mesh slightly, and have added a thin layer of urethane foam around the perimeter of the seat. The net effect is an even more comfortable seat, and no excess depression of the mesh. The original seats sit well and normally users will not experience any excess depression - the new version sits even better. This enhanced version of the seat is what we are now shipping all orders.




**Seat Slider Adjustment Range** - the seat slider is a standard feature on the chair. The original version has an adjustment range of 2" - this will continue to be the standard version.

**Seat Slider Plus Adjustment Range** - We are introducing an optional enhanced seat slider, with an adjustment range of 3". When the 3" seat slider option is selected a larger chair base is included, to provide appropriate stability for the increased seat slider range. This provides compliance with certain government and other specifications. This option is priced at an upcharge of $50 list. It can be ordered now, and will be available on orders shipping in late June.
Seat Slider Plus option is not available with the Stool base.




**Optional Adjustable Lumbar Support** - the original version has 1" of adjustment range. We have modified this to give it 3" of adjustment range, which makes it compliant with certain government and other specifications. It can be ordered now (orders need to note "new 3" version"), and will be available on orders shipping in mid-July.




**Adjustable Arms** - Height adjustment range of 2.5”. Arm pad forward/backward adjustment of 1.5”. Arm pad has a 3 position swivel of 20 degrees inward and 15 degrees outwards.

**Adjustable Arms Plus** - we have added the option of arm width adjustment to the adjustable arm. In addition to the other adjustment features of this arm, Adjustable Arms Plus provides a width adjustment range of 3”. This option is priced at an upcharge of $65 list. It can be ordered now, and will be available on orders shipping in mid-July.

In light of these enhancements and additions, it may make sense to order additional samples with some or all of these features. Your Sales VP and CSR can assist with this.

**Please click on link below to view Callisto Brochure and Price Guide:**

http://www.krug.ca/products/management/callisto/callisto.aspx

Your ongoing input and feedback is welcome regarding Krug social media.
Please send all suggestions or inquiries to shiggins@krug.ca

For further information please contact: Customer Service
A PDF copy of this notice is available on WebLink.